

# Structured Credit and CDOs as Alternative Investments: Perspectives for UK Pension Funds

A Joint Seminar run by Ivy Asset Management, Merrill Lynch International and The Pensions Archive Trust

# London, 2 November 2006

#### 9.45 Introductions and Welcome to the Seminar

- James Newsome Director, Alternative Investment Group, Europe, Merrill Lynch
- Adam Geiger Chief Investment Officer, Ivy Asset Management
- Alan Herbert Chairman, The Pensions Archive Trust

#### 10.00 Evolution of Alternative Assets: The Credit Universe

- James Newsome
  Director, Alternative Investment Group, Europe, Merrill Lynch
  - ~ The current generation of credit asset managers and their changing skill-sets
  - ~ Emergence of Structured Credit as a mainstream asset class

#### 11.00 Coffee Break

# 11.15 Characteristics of Collateralized Debt Obligations

Alex Batcharov Managing Director, Head of Structured Credit Research, Merrill Lynch

- ~ Size and components of global CDO market
- ~ Risk and Return of a typical CDO
- ~ The cash and current yield advantage

#### 12.15 LUNCH

# 13.45 Ivy Asset Management: Options in Alternative Assets for Pension Funds

Adam Geiger CIO, Ivy Asset Management

- ~ The global Alternative Investment universe a perspective
- ~ Structured Credit as a mainstream investment class
- ~ Lessons learned from years of Funds-of-Funds investing
- ~ The importance of the CDO manager

#### 14.45 Coffee break

## 15.0 How to Evaluate Structured Credit and CDO Managers

Richard Luftig Managing Director, Ivy Asset Management IMAC Hedge Fund

- ~ Skills and Resources required by CDO managers
- ~ How to deploy Funds-of-Funds methodologies in Structured Credit
- ~ *Liquidity matters?*
- ~ Resilience of the Structured Credit sector in any credit downturn
- ~ Does the 80/20 rule still apply?

# **16.00** Summary

- Adam Geiger Chief Investment Officer, Ivy Asset Management
- Alan Herbert Chairman, The Pensions Archive Trust
- James Newsome
   Director, Alternative Investment Group, Europe, Merrill Lynch
- Eli Avrahampour
   First Vice President, Merrill Lynch International Bank

### 16.15 Tea, coffee and farewells